

Robert Ridley Chair, Board of Directors



Alexis Ashworth
Chief Executive Officer

Celebrating Your Support

How important is owning a safe, healthy and affordable home? It means a family can have meals together at their kitchen table, children can have a quiet place to study and they can grow up without environmental hazards like lead, pests and mold.

Parents can also build financial flexibility to make forward-looking choices. Since 1993, we have been dedicated to helping homeowners build strength, stability and self-reliance while building a better life for their families.

Thanks to your support, we have helped create this foundation for four new families in Orléans in 2016 and another family in Carleton Place has started their journey towards homeownership.

This past year has also included an exciting new partnership with Algonquin College, the start of two new builds, as well as two new Chapters, and planning for our largest development to date — 16-unit townhouse project in Orléans— is underway.

While we've worked for decades to make our vision a reality, one constant has been the driving factor in our success: the Habitat for Humanity Greater Ottawa (Habitat GO) community. Our work would not be possible without the support of an entire network of active, dedicated and passionate people who understand this essential truth: decent and affordable housing is something we all need in order to thrive.

This annual report gives us the opportunity to celebrate our successes over the past year, reflect on our challenges and look towards the future. Woven throughout this report is our gratitude for you and your commitment to our vision.

Together, we are working to provide a fundamental need for families, empowering people to lift themselves up and seize new opportunities to enhance their lives. Whether you advocate on behalf of affordable homeownership, dedicate your time volunteering or invest financially in our mission, you are bringing independence to families and helping build strong and stable communities.

Sincerely,







About Us

Habitat GO is celebrating 24 years of bringing communities together to help families build strength, stability and self-reliance through affordable homeownership. Habitat homeowners help build their own homes alongside volunteers and pay an affordable mortgage. Since 1993, Habitat GO has served 59 families in the Greater Ottawa area.

MISSION

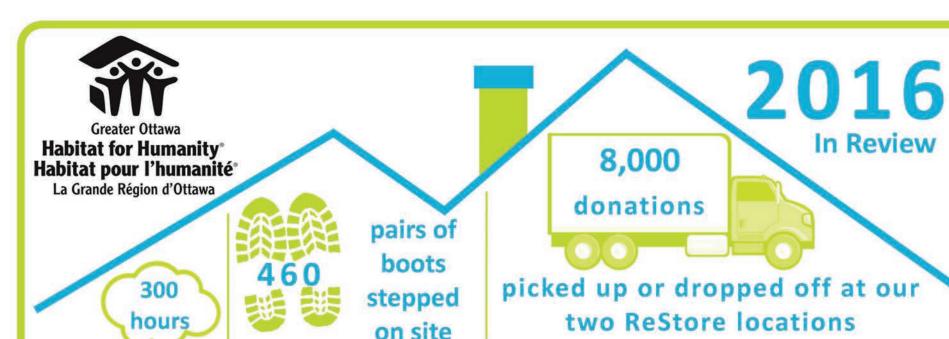
To mobilize volunteers and community partners in building affordable housing and promoting homeownership as a means to breaking the cycle of poverty.

VISION

A world where everyone has a decent and affordable place to live.

VALUES

- All people should have access to safe, decent and affordable housing.
- Every human being has dignity and worth. We respect the people we serve and those who help us.
- We can best achieve our mission through meaningful and mutually beneficial partnerships with others.
- We serve and work with people of all faiths and beliefs in a spirit of justice and compassion.
- We are committed to enriching our organization through diversity and there is a role for everyone committed to our vision, mission and values.





tonnes of

e-waste

landfills

17,173 hours
volunteered in 2016



Perth and Carleton Place



10 children and their families purchased 4 new homes on Cousineau St., in Orleans

"I've told my kids
that this home
should always stay
in our family. They
are not allowed to
sell, even after I'm
long gone."

Margaret Kyazze



our homeownership program

Margaret Kyazze and her family are our latest mortgage-free homeowners as of the summer of 2016. With a lot of hard work and determination, it took the single mother of two only 14 years to pay off her interest-free Habitat mortgage for her home on D'Aoust Avenue in Ottawa South. This is the ultimate success for Habitat GO. We believe that families like the Kyazzes can build strength, security and self-reliance through affordable homeownership.

We make this possible for our future homeowners by:

- Building homes using volunteer labour and donated materials
- Selling these homes to partner families with a required commitment of 500 volunteer hours
- Offering families an affordable and sustainable no-interest, no down-payment mortgage

• Setting the families' monthly mortgage payments at 25% of their gross income (this includes principal repayment and property tax)

Habitat homes help families avoid making impossible choices between rent and other basic necessities by providing them with a mortgage they can afford. An affordable mortgage allows our homeowners to ensure their needs are met – including childcare, transportation, groceries, education, school supplies, medical and dental expenses, clothing, furniture, and more.

Partner families' monthly mortgage payments go into a revolving fund called the "Fund for Humanity." This fund is reinvested into the community and used to build more homes for families in need of a hand up.



How You Can Help Habitat GO Families Build Stability

BUILDERS CLUB

The Builders Club is our monthly donors club. By joining the Builders Club, you will provide Habitat GO with much-needed steady, reliable funding. Depending on your giving levels, you may be eligible for discounts on ReStore purchases, tickets to our annual Gala and more.

GIFTS OF CASH

We rely on your donations to fulfill our mission. Cash donations of \$20 or more will be given a tax-deductible receipt. Donations can be made by cheque, cash, credit card, pre-authorized payments through your bank account or donating online from our website, by phone or via mail. You can also make a gift in honour of a loved one or to celebrate a special occasion.

CORPORATE GIFTS & SPONSORSHIP

Companies can offer Habitat GO support through sponsorships and donations. We can offer your company a unique spectrum of marketing opportunities and a chance to make a difference in the community. Options for corporate involvement range greatly from builds, Adopt-a-Day team building and special events.

GIFTS-IN-KIND

We accept in-kind gifts of supplies and materials for our many builds, our two ReStores and our special events.

PLANNED GIVING

You will create a legacy when you remember Habitat GO in your will or through your life insurance provider. As a "Legacy Builder," you will know that you are helping to create an enduring legacy of hope by choosing to leave a bequest.

DONATE LAND

Finding affordable land to build on is one of our biggest obstacles and is crucial to our success. Donated land is always preferable; however, we will consider paying part cash and part tax receipt or purchasing land at below market value.

GIFTS OF SECURITIES

Publicly traded securities (shares, bonds, mutual funds) can be donated as an alternative to cash. These gifts are exempt from any capital gains tax with the tax receipt reflecting the full market value of the gift on the day of transfer.



Completion of Cousineau Street Build

In August 2016, Habitat GO celebrated the completion of its build of four homes on Cousineau Street in Orléans. The project is located on one of the area's original streets and the homes were specially designed to create a small community with communal parking and green space.

The homes were purchased by the Ashigo/Tumbeo family, the Boakye family, the Slota/ Bildwin family and the Sougueh/Mohamed family. Roslyn Bern of the Leacross Foundation officially handed over the house keys to each of our new homeowners. The Leacross Foundation was not only the Platinum Hammer sponsor for our Women Build program, but will be returning as the Development Sponsor of our largest development to date – a 16-unit townhouse project in Orléans.

Habitat GO is grateful for the dedication, generosity and ingenuity of so many people who were involved with this project, including Steve Walsh, our Construction Manager, our amazing Crew Lead and Site Liaison volunteers, and all of our donors, sponsors, suppliers and tradespeople.





Algonquin College Partnership in Perth and New Perth Chapter

Habitat GO launched an exciting new partnership with the Construction Carpentry – Advanced Construction program at Algonquin College's Perth campus in 2016. A single-family home that features a unique, net zero energy design is being built by the students as part of their curriculum for the 2016-2017 school year. The build site, which is located on Arthur Street across from the Perth Fairgrounds, is a piece of property originally purchased by the college from the Town of Perth.

Habitat GO has a long history of partnering with Algonquin College, most recently with the Blitz Build in 2014.

"Our campus and Habitat for Humanity felt that an opportunity for a Perth Chapter also existed," said Chris Hahn, Dean of the Perth Campus. "Our Construction Carpentry – Advanced Housing students complete a build every year in the second year of the program."

Habitat GO also started a local Perth Chapter made up of local volunteers as part of this new partnership. Led by Chair Allan Brown, the Chapter members are helping with fundraising, finding gift-inkind labour and materials, marketing and raising awareness in the community.

Chris added that the collaboration is "a natural fit and it makes sense to build a home for a family in need and partner with such a high quality and principled institution as Habitat for Humanity whose values align with our own – the college's values are caring, learning, integrity and respect. We take our role seriously as being a part of our community. This project meets all those aspects."

The home will be completed in the spring of 2017 and it will be purchased by the Tall family (pictured bottom left).

"Building a home with Habitat GO here in Perth for a family in need is the kind of community project that our campus enjoys."

- Chris Hahn, Algonquin College Dean



Carleton Place Build

In partnership with our Carleton Place Chapter, Habitat GO kicked off construction of our third build in Carleton Place in October 2016. The single-family home is located on Crampton Drive and was completed in the spring of 2017. The home was purchased by the Michaelis family.

The Groundbreaking Ceremony took place in August 2016 and we were pleased to have many of our Carleton Place Chapter volunteers join us, as well as Carleton Place Mayor Louis Antonakos and Town Councillor Sean Redmond. Special thanks to Waterside – A V!VA Retirement Community in Carleton Place for their generosity and community spirit. They gave us permission to use a portion of their adjoining parking lot for our build trailer, storage and much-needed volunteer parking.

Carleton Place Chapter

In 2016, the members of Habitat GO's new Carleton Place Chapter worked hard to help make our build a success. This was our first build in the area since 2013.

Chapters are made up of a group of passionate, engaged volunteers committed to Habitat for Humanity's goal of helping families in need of affordable housing.

The Carleton Place Chapter, led by Chair Peter Wright, helped with fundraising for the build, construction and supporting the Michaelis family on their journey towards homeownership.



Meet the Michaelis Family: Our Carleton Place Future Homeowners

Shane and Laura Michaelis have been dreaming about becoming homeowners for years. The couple are parents to five children – Tamara, 12, Zachary, 11, Holly-Rose, 8, Kylie, 7, and Sydney, 3.

They were renting a cramped, older home in Carleton Place that didn't suit their needs. The older windows and electric heating also meant that the couple struggled to pay their high energy bills each month.

Shane works full-time at Costco in Ottawa's west-end and Laura is a busy stay-at-home mom who volunteers at the children's schools. As a Habitat GO Partner Family, they are looking forward to improving their family's quality of life.

"We want to provide a safe and happy environment for our children where we can offer them a future that includes better lives and less of a struggle," says Shane.

Thanks to the commitment of Habitat GO's sponsors, donors, volunteers, tradespeople and the members of our new Carleton Place Chapter, the family's dream of homeownership came true in early 2017 when they purchased the single-family home on Crampton Drive.

"I love that everyone is doing this for families because it is helping secure many futures ahead and respectfully giving us all a hand up," says Shane.



"We want to provide a safe and happy environment for our children where we can offer them a future that includes better lives and less of a struggle."

-Shane Michaelis, Habitat GO future homeowner





our volunteers



Habitat GO not only builds homes, but we also build relationships that can last a lifetime. Every year our volunteers go above and beyond and 2016 was no exception. There are many ways to get involved with our organization, from volunteering on our build site, in our ReStores, on our Board of Directors, committees or with our special events, including this year's float in the Orléans Parade of Lights. It's also easy to volunteer on the build site as an individual or as a part of a corporate team, community group or a small group of friends.

CELEBRATING OUR COMMITTEES

Committees are vital to the success of Habitat GO. With a small staff, we depend on our committees to help fulfill our mandate. The committees, made up entirely of dedicated volunteers, apply their skills or interests in a certain field and help spread the Habitat message to the community. Thank you to all of our 2016 volunteers on Habitat GO's committees who were involved in fundraising, special events, faith relations, finance, and communications, etc., depending on their areas of interest and expertise. Here is a list of our committees:

BOARD COMMITTEES:

- Executive
- Finance

- Goverance
- Human Resources

OPERATING COMMITTEES:

- Build
- Faith & Community Relations
- Family Partnering
- Famiy Selection
- Fund Development
- Gala
- Land Acquisition
- Marketing & Communications
- ReStore
- Youth Build
- Women Build

VOLUNTEERS: Our Board of Directors

Our volunteer Board members contribute numerous hours to provide Habitat GO with sound governance and strategic counsel. We are grateful for their expertise, wisdom and dedication.

Robert Ridley, Board Chair Neel Bhatt, Director Elizabeth Rae, Director

Ken Merkley, Past Chair Roberto Campagna, Director Jonathan Solomon, Director

Richard Lauzon, Vice Chair Gord Erskine, Director Anne Van Delst, Director

Chris Jerome, Treasurer Stewart Hardacre, Director* Bruce Wolfgram, Director

Magda Seydegart, Secretary Janice Menezes, Director

Kevin Barwin, Director Donna Miller, Director* *served until July 2016

GLOBAL VILLAGE: A Life-Changing Experience

Habitat for Humanity Canada invites you to join the thousands of volunteers from around the world who are working hand in hand to eliminate poverty housing, one house at a time.

Global Village teams bring invaluable support to the communities they visit around the world. More homes are built each year because of the financial donations Global Village teams make to the hosting Habitat affiliates.

If you have a sense of adventure, are in good health and are willing to work hard, you can be part of a Global Village team. Trips from Ottawa in 2016 included New Orleans and Zambia (pictured left).

A Global Village trip can be a life-changing experience. It's an opportunity to gain a greater understanding of development issues and to learn more about another culture and yourself. You will be more than a tourist; you will be welcomed into the community by your hosts and introduced to the local culture. You will work and laugh together, share stories and make new friends. As you let go of many of the comforts of home, you will start to focus on things that really matter.

For more information, go to www.habitatglobalvillage.ca.











YOUTH BUILD RETURNS

The second year of Habitat GO's Youth Build was very popular. The program involves youth from the ages of 16-24 in the construction of Habitat homes.

We were thrilled to welcome a number of student groups on our build, including an ongoing partnership with Algonquin College and their Community Projects initiative, a team called No More Fear from Ashbury College and a group of graduates from the University of Ottawa's Telfer School of Management called Grads Building Pads.

TECH BUILD LAUNCH

Habitat GO launched Tech Build in 2016 to celebrate the collaborative high tech environment and put a spotlight on its shared community commitment.

Along with Tech4Good, our community partner, and the Ottawa Business Journal, our media partner, we invited Ottawa-based high tech companies to help build our Carleton Place single-family home this year. We had great support from Adobe Canada, Cadence and Cisco who sent hard-working teams to volunteer their time on our build site and help build stability for a family in need of a decent, affordable place to live.

WOMEN BUILD SUCCESS

Women Build 2016 was a huge success with our 12 teams raising more than \$56,000 for Habitat GO. This was the second year in a row that we held the Women Build program, which originally began in 2008. Our Women Build teams amazed us with their fundraising expertise, community spirit and sense of fun. They helped build our single-family home in Carleton Place, from the concrete forms and subfloor to stapling, framing and drywall.

The Women Build teams also had a lot of fun on the build, with a number of great accessories and delicious lunch donations, which our Women Build Committee helped make possible. Everyone at Habitat GO would like to congratulate all of our Women Build participants and our Women Build Committee members for their hard work, ingenuity and commitment. Their dedication will make a difference in the lives of our Habitat GO families for generations to come.

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our special events



STEEL TOES & STILETTOS GALA: OLD HOLLYWOOD

With special appearances from Marilyn Monroe and Charlie Chaplin, the 11th annual Steel Toes & Stilettos Gala and its Old Hollywood theme was a night to remember. Thanks to the hard work and creativity of our 2016 Gala Committee and Habitat GO staff, the 11th anniversay of the Steel Toes & Stilettos Gala was another sell-out success. Co-presented by BMO Financial Group and Laurin General Contractor, the gala raised more than \$75,000, while attracting new friends, building solid relationships, garnering positive media coverage and creating a memorable evening.

The event took place at the Canadian War Museum in November 2016 and featured dinner catered by The Westin, the music of Jackson Miles and casino tables, as well as live and silent auctions. Thank you to all who attended and supported the 2016 Gala!

ZOMBIE RUN FOR HUMANITY

More than 400 runners and "zombies" came together for the fourth annual Zombie Run for Humanity on October 1 at Karter's Korners in Stittsville and raised \$11,000 for Habitat GO. Habitat's Build Committee volunteers also worked hard to help the organizers build the challenging and inventive course obstacles. Big thanks to Ryan Ricci, Susan Vacheresse and their dedicated volunteers for creating an unforgettable experience and supporting Habitat GO.

CANADIAN STONE CARVING FESTIVAL

Habitat GO was the charity of choice once again for the Canadian Stone Carving Festival, which took place from July 22-24 at the Perth Fairgrounds as part of the Perth 200 "Blast from the Past Homecoming Weekend" celebrations. Stonecarvers from Canada, the U.S. and Europe carved blocks of limestone into one-of-a-kind works of art that were auctioned off and raised more than \$10,000. Thanks to Danny Barber, John-Philippe Smith and Bob Ridley for all of their hard work.

GRACEFEST 5K FUN RUN & WALK

Big thanks to everyone who participated in the Gracefest 5K Fun Run/Walk and supported Habitat GO on September 10. Special thanks to Richard, John, Brian and all of the organizers from Grace Presbyterian Church in Orléans for their hard work and for making a difference in our community. They raised more than \$5,000, with all of the proceeds going to Habitat GO.

RENOMARK™ RENO TOUR

Thank you for everyone who participated in the 2016 RenoMark™ Reno Tour, a showcase of renovation trends from six of Ottawa's innovative RenoMark™ Renovators. This year's event raised more than \$3,000 for Habitat GO. The 2016 Reno Tour was hosted by the Greater Ottawa Home Builders Association Renovators' Council and the Ottawa RenoMark™ program.

CLV ANNUAL GOLF TOURNAMENT

We are so appreciative to CLV Group for selecting Habitat GO once again to be one of the recipients of their Annual Ron Kolbus Memorial Charity Golf Tournament. CLV generously donated \$15,000 to Habitat GO following the tournament on Sept. 14.

RESTORE THE RIDE

Thank you to everyone who joined us in 2016 for the inaugural ReStore the Ride! The 200 km.+ motorcycle poker run, which included stops in Cardinal, North Augusta, Smiths Falls and a delicious lunch in North Gower, raised more than \$1,300 for Habitat GO and our two ReStores. Big thanks to everyone at Bounder Magazine, Lagois Design Build Renovate and Ottawa Renovates for all of their support.





GREAT PRODUCT, GREAT PRICES, GREAT CAUSE

Habitat for Humanity runs a social enterprise called the ReStore, a retail operation that helps us fund the organization's operations. The Greater Ottawa ReStores accept donations of quality new and gently used home, building and renovation supplies from individuals, homeowners, businesses and organizations and sells them back to the public at deeply discounted rates. Plus you never pay HST!

New inventory is always arriving from a variety of generous supporters, so every trip to our Greater Ottawa ReStores offers a unique opportunity to discover a fantastic deal, a one-of-a-kind item, or the missing piece in your design inspiration. Shopping at the ReStores is also an environmentally conscious decision as much of the product sold would otherwise end up in a landfill.

SERVING THE COMMUNITY

There are two ReStores in Ottawa – ReStore East, located at 768 Belfast Rd., behind the Trainyards, and ReStore West, located at 7 Enterprise Ave., near the intersection of Hunt Club and Merivale.

HELPING THE ENVIRONMENT

The Greater Ottawa ReStores divert more than 1.7 million pounds of waste from our local landfills each year. The ReStores recycle all cardboard and unusable metal that come in on otherwise good resaleable product.

In 2016, the ReStores' electronic waste (e-waste) recycling campaign and the scrap metal campaign raised a total of \$42,420.

INDISPENSABLE VOLUNTEERS

Along with our full- and part-time employees, we depend on our amazing volunteers at both ReStores. In 2016, our volunteers committed 4,301 hours to testing, fixing, cleaning and delivering donations. ReStore staff and volunteers also processed more than 8,000 donations in 2016.

2016 financial information

STATEMENT OF FINANCIAL POSITION

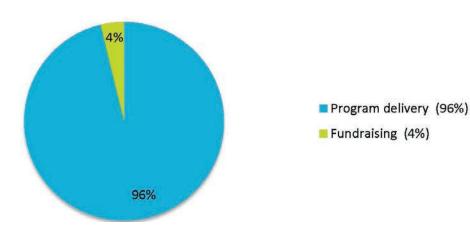
ASSETS	2016	2015
Current Assets		
Cash and restricted cash	\$ 132,064 \$	626,296
Accounts receivable	276,221	243,309
Prepaid expense	44,505	54,764
Current portion of mortgages receivable	197,646	241,417
	650,436	1,165,786
Non-Current Assets		
Mortgages receivable	1,592,251	1,574,883
Residential projects	3,426,190	2,883,155
Capital assets	29,825	39,697
	5,048,266	4,497,735
	5,698,702	5,663,521
LIABILITIES		
Current Liabilities		
Bank indebtedness	130,000	
Accounts payable and accrued charges	207,772	393,006
Interim occupancy payments	209,116	178,297
Lease inducement	16,450	20,650
Deferred contributions	370,600	1,204,275
Long-Term debt	382,500	28
	1,316,438	1,796,228
NET ASSETS	-	
Restricted - cash	2,359	176,923
Restricted - builds and mortgages	3,231,342	2,927,661
Unrestricted	1,148,563	762,709
	4,382,264	3,867,293
	5,698,702	5,663,521

STATEMENT OF REVENUES AND EXPENSES

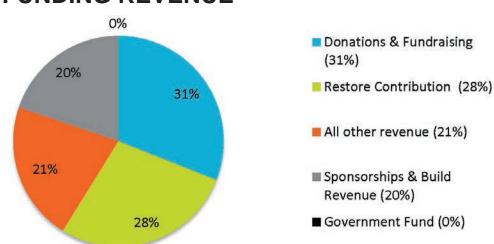
REVENUE	2016	2015
ReStore operations	\$ 395,066 \$	241,914
Residential projects operations	362,314	429,474
Unrestricted donations and fundraising	439,894	399,822
Effective interest on mortgage	106,258	89,329
Other Income	6,864	-11,848
	1,310,396	1,148,691
XPENSES		
Advertising and promotion	106,081	61,148
Amortization	6,129	9,866
Bad Debts	10,475	20
Bank charges and interest	3,877	9,569
Board and committee expenses	13,943	6,287
Build remedial expenses	12,146	37,158
Fundraising expense	68,759	110,529
Insurance	5,618	5,594
Mortgage discount for interest free mortgages	134,740	232,016
Office	32,036	38,656
Professional fees	36,748	120,537
Rent and utilities	51,108	37,376
Repairs and maintenance	2,022	4,607
Salaries, wages and benefits	275,990	305,485
Technology	9,841	14,361
Telephone	8,058	9,256
Tithing	10,000	10,000
Vehicle expense	7,854	13,879
	795,425	1,026,324
EXCESS OF REVENUES OVER EXPENSES	514,971	122,367

2016 financial information

EXPENDITURES



FUNDING REVENUE





our sponsors

THANK YOU 2016 MAJOR SPONSORS

















SPONSORS, SUPPLIERS & TRADESPEOPLE

Thank you to the following sponsors, suppliers and tradespeople who helped Habitat GO and its two ReStores achieve our mission of bringing communities together to help families build strength, stability and self-reliance through affordable homeownership. (*Adopt-a-Day Sponsors)

Adobe Canada*

ADT Security*

Algonquin College

Altum Health/University Health

Network*

Angela Britten

Bell Residential Services

Cadence*

Carleton University

Cavanaugh

CFS Leitrim*

CIPH

Croplife*

Dow Canada

Dulux Paints

Dymon Storage

EQ Homes*

Export Development Canada*

Global National Container

Hank's Tire Shop

Home Depot

Hunter Douglas

Euro Tile & Stone

Jorgenson Roofing

J.P. Irving

Kott Lumber

Leacross Foundation

Lord Elgin Hotel

Lorne Scott - Royal LePage

Lowes Kanata* & Lowes Orléans*

Merkley Supply Ltd.

Mitten Vinyl

No More Fear

Ottawa Business Journal

Owen Corning Canada

Payments Canada*

Public Services and Procurement

Canada*

Queensway Carleton Hospital

RBC Foundation*

Realtors Care Foundation*

Reliance Home Comfort

Roca Homes

Schneider Electric*

Siemens Canada Ltd.*

St. James Anglican Church

Subway

Survey Monkey*

TD Bank Group*

Tech4Good

Travelers Insurance*

U.S. Navy*

Waterside - A V!VA Retirement

Community

Whirlpool Canada

Yaz Dani Dental*

nual Report

THANK YOU BUILDERS CLUB

Thank you to our 2016 Builders Club members, whose regular, ongoing donations ensure that Habitat GO can continue to build homes and build hope in our community.

Homam Alatter
Alexis Ashworth
W. Baker
Kevin Barwin
Rosalind Bell
Wayne Bennett
Michele BrillEdwards
Chris Boylan
Marc Caron
Carol Christensen
M & B Cooke
Hugo Crespo

Bruce Fanjoy
Roy Flett
Stewart Hardacre
Kristin Harold
Neal Hill
Greg Hollander
Nathan Howard
Peter James
Ruth Kemp
Fiona Lamont
Richard Lauzon
Wendy Malo
Janice Menezes

Mychelle Mollot
Patricia Moorehead
P. Nagy
Phoenix Homes
Elizabeth Rae
Robert Ridley
Magda Seydegart
David Stitt
Justin Winchiu
Bruce Wolfgram
Fredrick Phil
Writtingstall



every donation

helps a family build a decent and affordable home

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